



### **Owner** The Archdiocese of Newark

**Contract Type** Lighting Retrofits

**Contract Amount** \$1,197,466.36

**General Contractor** Facility Solutions Group

Utility Incentive \$838,226.45

# THE ARCHDIOCESE OF NEWARK Newark, New Jersey

FSG performed turnkey lighting retrofits on churches, schools and other properties for the Archdiocese of Newark through the PSE&G Direct Install and New Jersey Clean Energy Direct Install programs.

## CHALLENGE

Reducing energy costs is a priority for any property owner; churches and catholic schools are no exception. Direct Install programs provide an opportunity for religious organizations to upgrade their lighting and reduce energy costs in an easy and affordable manner.

## SOLUTION

As an approved contractor for multiple Direct Install programs FSG has reached out to dozens of religious organizations in the Archdiocese of Newark. The programs cover up to 70% of total project costs and offer on-bill financing for qualified customers.

## RESULT

FSG has completed more than 25 projects so far for the Archdiocese of Newark with more in the pipeline. Churches retrofitted include the Church of Assumption in Roselle Park, NJ and St. Patrick's Church in Newark, NJ. Catholic schools retrofitted include Mother Seton Regional High School in Clark, NJ and Roselle Catholic High School, in Roselle, NJ. Over the course of several years FSG has performed over \$1 million of work with the Archdiocese and by utilizing the Direct Install programs the Archdiocese has only paid 30% of the cost - less than \$360,000. On-bill financing has allowed the Archdiocese to pay \$0 out of pocket using energy savings to pay for the lighting retrofits. FSG is constantly auditing additional properties in the Archdiocese and the partnership continues to thrive. Expect more projects to be completed soon.

